

QUESTIONNAIRE

After our seminar/workshop on the 9th of June we want to further examine tools and supporting stuff, providing you with more information on outsourcing/off-shoring issues, we ask you to fill out this questionnaire. Please tick the box you think might fit best to your thinking. For those who want to be more deeply involved in cooperation activities with India, please get directly in contact with us. Thank you very much! Please return to: Hugo Velthuijsen, Hanze University, Centre for Applied Research and Innovation for Entrepreneurship, Email: h.velthuijsen@pl.hanze.nl

Questions	Completely agree	Agree	Somewhat	Disagree	Completely disagree
My company is interested in knowing more about the potential of offshoring					
My company does not believe that offshoring is relevant for us					
My company is willing to participate in a project on offshoring with the Hanze Univerisity					
My company is interested in strategic questions regarding offshoring					
My company is interested to learn more about potential partners for offshoring					
My company is interested in intercultural competencies					
My company is interested in HR consequences of outsourcing					
My company is interested in collaborating with other companies to combine forces					
My company believes outsourcing increase costs instead of profit					
My company believes we can learn from Indian professionals in my business					
My company believes it is difficult to make sound agreements or specifications with foreign parties					
My company is interested to participate in a workshop <i>in India</i> to address strategic questions for your company					
Payanal information					
Personal information Name					
Company					
Phone					
Email					
Comment					